

2009 INDEPENDENT SURVEY OF
RECENT HOMEBUYERS TO FIND THE
BEST IN CLIENT SATISFACTION

Meet the Best

Residential Real Estate Agents
in the San Diego Area



ANNOUNCING: San Diego's 2009 FIVE STAR Real Estate Agents

We surveyed recent homebuyers and other industry experts to find the best real estate agents in the San Diego area. Here they are.

Experts say that at least 90 percent of homebuyers rely on real estate agents for advice and guidance. But with more than 12,000 San Diego residents holding real estate licenses, how do you find someone who knows the market, represents your interests and operates with an emphasis on integrity and service?

San Diego Magazine can help. For the second year, the magazine partnered with Crescendo Business Services, an independent research firm, to find out which real estate agents have most consistently wowed their clients.

The Selection Process

This past August, Crescendo surveyed by mail and phone 20,500 San Diego area residents who had recently purchased homes, and 9,000 subscribers of *San Diego Magazine*. An additional 400 surveys were sent to mortgage and title companies, who are often best able to judge a real estate agent's technical skills and knowledge.

On the surveys, recipients were asked to nominate only real estate agents whom they knew through personal experience. They were asked to evaluate them based upon nine criteria: customer service, communication, finding the right home, integrity, negotiation, marketing the home, market knowledge, closing preparation and overall satisfaction.

Only original surveys—no copies—returned in their specially designed envelopes were accepted as valid. By

September, stacks of surveys had arrived, and Crescendo began carefully scoring and screening each nominee with the California State Real Estate Commission's database to make certain that licenses were up-to-date and that no disciplinary actions were pending.

Then, before finalizing the list, nominated real estate agents were reviewed by a blue-ribbon panel of local industry experts. The panel consisted of realty company executives, professional and trade association officers and others directly involved in housing-related businesses.

Although panelists' comments were incorporated into the final score, safeguards were built into the review process to reduce the ability of panel members to influence the composition of the final list on the basis of company affiliation.

Best in Client Satisfaction

The resulting list of FIVE STAR Real Estate Agents is an elite group, representing less than 3 percent of licensed agents in the San Diego area. Only 360 of the top-scoring real estate agents made this year's list. To make the list more user-friendly, agents have been grouped based on their city of focus.

Throughout the nomination process, respondents told stories of lasting friendships that have emerged from what is most often a stressful business transaction. Several even wrote essays on why their particular agent excelled.



Although this list will certainly be a useful tool for anyone buying or selling a home, it should not be considered exhaustive. Undoubtedly, there are many other excellent real estate agents who, for one reason or another, are not on this year's list. But don't be surprised to see them next year.

RESEARCH DECLARATIONS:

As with any research or recognition program, it is important that we provide you the following declarations:

- The 2009 FIVE STAR Real Estate Agents do not pay a fee to be included in the research or the final list of FIVE STAR: Best in Client Satisfaction Real Estate Agents.
- The overall evaluation score of a real estate agent reflects an average of all respondents and may not be representative of any one client's evaluation.
- The FIVE STAR Award is not indicative of the real estate agent's future performance.
- The inclusion of a real estate agent on the FIVE STAR real estate agent list should not be construed as an endorsement of the real estate agent by Crescendo Business Services or *San Diego Magazine*.
- Working with a FIVE STAR Real Estate Agent or any real estate agent is no guarantee that the selected real estate agent will be awarded this accomplishment by Crescendo in the future.
- For more information on the FIVE STAR Award and the research/selection methodology, go to: fivestarpromotional.com/research.

FIVE STAR REAL ESTATE AGENTS



BEST IN CLIENT SATISFACTION

List compiled by Crescendo Business Services. All agents are sorted by city and are listed alphabetically by last name. Names in **boldface** also appear in the profiles that follow.

ALPINE

ALPINE



Susan Manis
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CARLSBAD

Patty Abbott Anderson, Prudential California Realty
Christine Christoph, Keller Williams Realty - Carlsbad
Jeff Cole, Windermere Exclusive Properties
Louise Copeland, Century 21 Award
Debbie Drumm, Prudential California Realty
Eileen Drutman, Keller Williams Realty



Whitney Fields
2009 Winner
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estategroup.com

Linda Grubbs, Windermere Real Estate
Marta Hall, Coldwell Banker
Neal Hribar, Keller Williams Realty
Kent Johnson, Prudential California Realty
Cheryl Johnston, McMillin Realty
Dennis Kaiser, RE/MAX Associates
Jill Kammerude, RE/MAX By-The-Sea
Jim Klinge, North San Diego County Real Estate
Candis Kolb, Coldwell Banker
Marilyn Lawhead, Coldwell Banker
Cathy Leclair, Prudential California Realty
Carlton Lund, Lund Team Real Estate
Michael Murphy, San Diego Previews Real Estate
Maria Nunn, Keller Williams Realty
Karen Ritz, Windermere Real Estate
Danny Rubenstein, House Rebate
Tracy P. Sharrar, Prudential California Realty
Gilbert Soto, Atvantage

CARLSBAD



Bridget R. Sturm
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NorthCounty.com

Sheila Sullivan, Keller Williams Realty
Brad Whaley, Keller Williams Realty
Mike Williams, Keller Williams Realty
Serri Yates, Realty Executives
David Zeman, RE/MAX Associates

CARMEL VALLEY

Terikim Andary, Prudential California Realty
James Dedolph, Keller Williams Realty



Deborah Engel
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Kylie Reiter, Keller Williams Realty
Jeff Smith, Coldwell Banker
Dennis Whan, Prudential California Realty



Jean Wilson
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Windemere Excl Prop
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mywindermere.com

Danielle Wright, Prudential California Realty

CHULA VISTA

Jeff Bettger, Prudential California Realty
Maureen Charles, RE/MAX Associates
Karen Crabtree, Prudential California Realty
Eleanor Mello, Compass Real Estate & Property
Management
Gail Nordstrom, McMillin Realty
Pamela Ratcliffe, Prudential California Realty

CHULA VISTA



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CORONADO

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Susan Ahern, Coronado Real Estate Consultants
Laura Concannon, Lee Mather Company
Georgia Ellis, Prudential California Realty
Ruth Ann Fisher, Del Realty
Gwen Hovland, Willis Allen Real Estate
Charlotte Rudowicz, Prudential California Realty
Dwight Settle, Ascent Real Estate
Frank Spitzer, Independence Realty
Suzie Sandberg, Coronado Shores Company
David Udell, Napolitano GMAC Real Estate

DEL MAR

John Borgia, Coastal Mortgage Services - Del Mar Realty
Cheryl Bray, Prudential California Realty
Ann Casadont, RE/MAX Distinctive Properties
Brett Combs, Pacific Shore Platinum
Sharon Dick, Prudential California Realty
Jennifer Friend, Coldwell Banker
Sandy Friend, Coldwell Banker
Frank Gill, Gill Real Estate Company
Shannon Hagan, Coldwell Banker
Kay Hoeprich, Prudential California Realty
Benny Landman, Coldwell Banker
Wendy Persson, Coldwell Banker
Susane Roberts, Prudential California Realty
Tracy Weaver, Coldwell Banker

ENCINITAS

Tom Cozens, Century 21
Sue De Legge, Coldwell Banker
Jeff DeChamplain, Keller Williams Realty
Gita Gendloff, Realty Executives
Patty Keck, RE/MAX Associates
Janis Libuse, RE/MAX Associates

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ENCINITAS

Linda Moore, Coldwell Banker
 Dale Perkins, Keller Williams Realty
 Cody Steele, Steele Realty
Christiane Stefanoff, Steele Realty
 Ron Valente, Prudential California Realty
 Jane Woltman, RE/MAX Associates
 Marc Zimmerman, PineappleHut

ESCONDIDO

Kristen Akagi, Prudential California Realty
 Jill Bentley, Realty Executives
 Annamarie Dawber, RE/MAX United

Mary Heon, Coldwell Banker

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Lynn Judson, Judson Realty

Ginger Proffitt, ERA Real Estate

Ashley Stuart Puetz, Prudential California Realty

Thomas RICO, Prudential California Realty

Jill Sattel, McMillin Realty

John Savino, Prudential California Realty

Barbara Stuart, Prudential California Realty

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FALLBROOK

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Bob Hillery, Willis Allen Real Estate

Kim Murphy, Prudential California Realty

FALLBROOK

Steve Vance, Coldwell Banker Landmark Group

IMPERIAL BEACH

Ashley Emmerich, America One Mortgage Corporation
 Greg Mixon, Paul McNally Realty

JULIAN

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Todd Bloom, Prudential California Realty

Eric Chodorow, Team Chodorow

Cher Conner, Prudential California Realty

Susana Corrigan, Prudential California Realty - Susan Cohen Corrigan Group

Adriana Erni, Diamond Realty International

Marti Gellens, Prudential California Realty

Maxine Gellens, Prudential California Realty



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Sally Kimble Kempton, Keller Williams Realty



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Claire Melbo, Prudential California Realty

Peter Middleton, Middleton and Associates

LA JOLLA

Drew Nelson, Willis Allen Real Estate

Pamela Reed, Willis Allen Real Estate

Phil Reed, Willis Allen Real Estate

Michelle Serafini, Coldwell Banker

Gregg Whitney, La Jolla Home Source

LA MESA

Rick Carter, Century 21

Michael Cook, Century 21

Cheri Findley, Century 21 Award

Rip Fritzer, Keller Williams Realty

Bronte Johnson, Keller Williams Realty

Pamela Pehka, Prudential California Realty

Marty Price, Coldwell Banker

Arlene Pyjar, Prudential California Realty

Ursula Santiago, Coldwell Banker Residential Brokerage

Vicki Stevens, Prudential California Realty

Lisa Vann, RE/MAX Associates

MIRA MESA

Debbie Dye, Red Carpet Realty

MISSION VALLEY

Tim Skoglin
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OCEAN BEACH

Catrina Russell, Coldwell Banker

OCEAN HILLS

Jirina Svoboda, Clubhouse Realty

OCEANSIDE

Danielle Delaney, Coldwell Banker

Lynne Fiedler, Douglas Real Estate



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OCEANSIDE

Michael Hall, Coldwell Banker
 Mary Hoffman, ERA Real Estate
 Jon Lash, Blue Pacific Realty
 Sean O'Donnell, Richard Realty Groups
 Steve Talbot, Windermere Exclusive Properties
 Shirley Vance, Coldwell Banker Landmark Group



Victoria ("Vikki") Varnals
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Dolores Wellborn, Realty Executives

POWAY

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 Duetta Bellamy, Coldwell Banker
 Sara Driscoll, Prudential California Realty
 Gina Drucker, Windermere Exclusive Properties

Patrice Fuchs, RE/MAX Associates

Catherine Gigstad, Coldwell Banker
 Sue Herndon, Prudential California Realty
 Lisa McAfee, Coldwell Banker
 Rick McCandless, RE/MAX Associates

Doug McCarty, Prudential California Realty

Pat McCarty, Prudential California Realty

James Reifeiss, Prudential California Realty

Tony Robison, Wells Fargo Home Mortgage

Brielyn Sesko, Brielyn Sesko



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RAMONA

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Jon Erro, Myers Realty Group

Kathy Smail, Century 21

RANCHO BERNARDO

RANCHO BERNARDO



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Calvin Goad, RE/MAX Associates

Sue Johnson, Windermere Real Estate

Wolfgang Kranzle, RE/MAX Ranch & Beach

Monte Lawson, RE/MAX Ranch & Beach

Janice Patterson, Century 21

Judy Pollack, McMillin Realty

Rick Sauer, Coldwell Banker

Brett Wehn, RE/MAX - Wehn Realty

RANCHO PEÑASQUITOS

Rodney Powers, Century 21

Jim Smith, ERA Eagle Estates Realty

RANCHO SANTA FE

Linda Parker Adams, Coldwell Banker

Laura Barry, Barry Estates

Chaco Clotfelter, Willis Allen Company

Andrea Dougherty, Prudential California Realty

Bob Fields, Coldwell Banker

Cathy Gilchrist-Colmar, Prudential California Realty -
 Courtyard Office

Sissy Nasri, RE/MAX United

Linda Sansone, Willis Allen Real Estate

Michael Taylor, Dougherty & Taylor

John Wilcox, Coldwell Banker

SAN CARLOS

Donavan Truesdale, RE/MAX Associates

SAN DIEGO

Patti Adams, Prudential California Realty

SAN DIEGO

Ruth Allsbrook, Prudential California Realty

Patricia Anthony, RE/MAX Associates

Meghan Bach, Woods Real Estate Services

Sharon Bailey, Coldwell Banker

Carrie Baker, Century 21 Award

Cynthia Baker, Coldwell Banker



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Mark Bosola, Ascent Real Estate

Betsy Bowers, Pacific Pinnacle Real Estate Services

Claude Braunstein, Coldwell Banker

Chip Brent, Del Cerro Properties

Barbara Brokaw, ERA Eagle Estates Realty

Tesha Buchan, Prudential California Realty

Dale Burgett, Pacific Pinnacle Real Estate Services

Craig Burris, Coldwell Banker

Joe Cal, RE/MAX Associates

Michael Cameron, Cameron Real Estate Group



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Linda Campbell, Prudential California Realty

Vicky Campbell, Century 21

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Paul Caparas, Weichert Realtors Elite



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Laurie Case, Century 21 Award

John Casey, Cushman & Wakefield

Juana Castro, Coldwell Banker - San Diego

Dara Chantarit, Windermere Exclusive Properties

Wendy Collins, Willis Allen Real Estate

Amy Cook, RE/MAX Associates

Carmen Cooley-Graham, Ocean Mortgage & Realty

Carla Coshow, The Coshow Real Estate Group

Linda M. Crawford, Prudential California Realty

Toni Currier, RE/MAX Associates

Margaret Delao, RE/MAX Distinctive Properties

Shawn Dooley, Ascent Real Estate

Kimberly Dotseth, Green Box Homes

Rex Downing, Rex Downing & Associates

Anne Montgomery Effinger, Prudential California Realty

Lane Elliott, Prudential California Realty

Antoinette Embry, Pacific Pinnacle Real Estate Services

Bjorn Endresen, Prudential California Realty

Margaret Faherty, Windermere Exclusive Properties

Maureen Faulstich, Keller Williams Realty

Shannon Frankenberger, Century 21 Award



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Peggy Fuson, Keller Williams Realty

Maureen Gallivan, RE/MAX Ranch & Beach

Mike Gassaway, Pacific Pinnacle Real Estate Services

SAN DIEGO



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Todd Gohsler, Prudential California Realty

Phillip Gorman, Keller Williams Realty

Elizabeth Greenman, Ascent Real Estate

Kevin Hall, Prudential California Realty

Lisa Harden, Prudential California Realty

Deborah Harper, Coldwell Banker

Patricia Haynsworth, Willis Allen Real Estate

Janna Hernholm, Prudential California Realty

Deborah Herscovitz, Willis Allen Real Estate

Jeri Hess, Century 21

Jan Hickerson, RE/MAX Associates

Marie Huff, Prudential California Realty

Kevin Hugli, Prudential California Realty

Myra Ingley, ERA Eagle Estates Realty

Marc Irmer, Prudential California Realty

Colleen Jackson, Century 21

Inez Jacobson, Century 21 Award

Gus Jaleel, Amerihomes Realty



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McKinley Jones, Exclusive Relocation Realty

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SAN DIEGO

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Jane Loveday, Prudential California Realty

Chris Mannerino, Prudential California Realty

Susan Marshall, Prudential California Realty

Bobby Martins, RE/MAX Associates

Anna Marzouk, Prudential California Realty

Denise E. Matthis, DEM Financial Services

Thomas Mattix, RE/MAX Coastal Properties

Julie McAdam Farr, Initiative Real Estate

Barbara McAree, Coldwell Banker

Mary McQuinn, Century 21 - 1st Choice Realty

Sandra Melville, ARG-Abbott Realty Group

Saied Mojabi, Coldwell Banker

Penny Nathan, Ascent Real Estate

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Tiffany Norlander, Coldwell Banker

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Ruth Pugh, Century 21 Award

Jenny Ritter-Schlick, RE/MAX Associates

FIVE STAR REAL ESTATE AGENTS



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SAN DIEGO



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Connie Schultz-Heinz, RE/MAX Associates

George Schweer, Heritage Homes

Maria Scoma, Coldwell Banker



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Sylvester Sluka, Sluka Realty

Sandra Smelik, Century 21



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Jeff Solomon, Major League Properties



Alison Sorley
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Trent St. Louis, Metropolitan Group

Fredrick Studer, Prudential California Realty

Kathleen Studer, Prudential California Realty

SAN DIEGO

Mary Taillac, Century 21 Award

Eileen Tansey, Keller Williams Realty

Ann Tacias-Patounas, RE/MAX United

Russell Taylor, RE/MAX Ranch & Beach

Maureen Tess, Coldwell Banker

Travis Thomas, Thomas Realtors

Alan Townsend, Rancho Mesa Properties

Darin Triolo, Keller Williams Realty

Richard J. Ungar, Casa Bella Realty and Mortgage

Ralph Vagnone, Coldwell Banker

Michael Van Waas, Eagle Estates Realty

Scott Waid, Realty Executives

Peggy Walkush, Ascent Real Estate

Kim Ward, Horizon Real Estate

Daniel Webb, Foster Douglas

John Williams, West Coast Living Real Estate Group

Shannon Williams-Galascione, ERA Metro Realty

Richard Woods, Woods Real Estate Services

Joanna Woolley, Windermere Real Estate

Brian Yaw, Pacific Pinnacle Real Estate Services



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SAN MARCOS

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Sandra Hadley, Prudential California Realty

GW Medley, Coldwell Banker

Rebecca Sharp, Prudential California Realty

Ryan West, Prime Properties Sales & Management

SANTEE

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SANTEE

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Deniese Ossey, Coldwell Banker

Raydina Swan, Action Realty

SOLANA BEACH

Scott Billington, Coastal San Diego Homes

Rosa Buettner, Coldwell Banker

Pat Haeckel, Prudential California Realty

Scott Peck, Prudential California Realty

VISTA

Cristine Clark, Realty Executives

Allen Meredith, Richard Realty Group

David Reeve, Realty Executives

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Program, please call
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FIVE STAR REAL ESTATE AGENTS



BEST IN CLIENT SATISFACTION

SUSANA CORRIGAN



Left to right: Patty Cohen, Two-Year Winner Susana Corrigan and Stephanie Corrigan

An Excellent Reputation Built Upon Results

- Master negotiator
- Well over a billion dollars sold in career sales
- La Jolla real estate expert since 1982
- Consistently among the top teams in the nation

Real estate is serious business, especially these days. Susana Corrigan understands this. Her motto is “do good work with integrity,” and she means it. Best known for her personal devotion to each client, tremendous fund of knowledge, decades of experience and an unparalleled degree of attention to detail, Susana thrives in any market.

“Over the past 12 years, Susana has represented me in multiple real estate transactions. Whether I’m buying or selling, I always feel that Susana offers

the most skillful representation. She makes things happen. Susana is the best!” says Eric Benson, President and Founder of Pacific Coast Steel.

Working alongside her partners, Patty Cohen and Stephanie Corrigan, Susana has built a powerhouse trio of talent. “With a profound sense of gratitude, I thank my wonderful clients who inspire me daily.”

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FIVE STAR REAL ESTATE AGENTS



BEST IN CLIENT SATISFACTION



Left to right: Kris Berg and
FIVE STAR Real Estate Agent Steve Berg

KRIS AND STEVE BERG

Condos to Castles ... "It's Your Move"

- Dedicated broker-owners always putting the client first
- Specializing in San Diego and the I-15 Corridor
- Technologically innovative, personally committed
- Representing homebuyers and sellers since 1997
- We thank our clients for this honor

For Kris and Steve Berg, honesty, integrity and professionalism are guiding principles, not buzz-words. Technologically progressive yet passionate about personal service, they don't sell homes; they represent people in the purchase and sale of their homes. Their company, San Diego Castles Realty, is fiercely independent — small enough to "know you" yet big enough to offer the resources necessary to deliver a superior buying or selling experience and superior results. Kris is also a nationally syndicated columnist for *Inman News* and HGTV's *Frontdoor.com*, and was recognized by *Inman News* as one of "2008's Top 25 Most Influential Real Estate Bloggers."

San Diego Castles Realty

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SUE DE LEGGE

Your North County Coastal Professional

- ABR, CRS (Accredited Buyer's Representative, Certified Residential Specialist)
- Specializing in Encinitas, Carlsbad, Solana Beach, Del Mar and Rancho Santa Fe

Awarded among the top 30 agents of San Diego, Sue De Legge has the knowledge and experience to help you fulfill your real estate goals. She is driven to provide the personalized attention they deserve, and her clients value her professionalism, effective negotiation skills, integrity and accessibility throughout the entire buying or selling process. Sue De Legge helps her clients maximize their profits and minimize the costs. "I work very hard to earn the trust and confidence of each client, showing them that I treat each sale or purchase as if it were my own."

Coldwell Banker Previews INTL

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Two-Year
Winner

FIVE STAR REAL ESTATE AGENTS



BEST IN CLIENT SATISFACTION



MARY HEON

North County and San Diego Area Expert

- Top 1% Nationally – Relocation Specialist
- More than 20 years of experience – Mary knows San Diego
- Realtor of choice for local and national employers
- Marketing and selling homes and estates
- Skilled negotiator/marketing specialist/area expert

Chosen again as agent for “Best in Client Satisfaction” comes as no surprise for those who know Mary Heon. A genuine professional, Mary exceeds expectations with boundless enthusiasm, energy and mindful care for each and every one of her clients.

Excellence is doing ordinary things with extraordinary dedication, attention to detail and confident care. Mary is *excellence in action*. Mary’s winning attitude combined with her 20 years of experience and vast knowledge of San Diego have put her in the top 1 percent of all Coldwell Banker Sales Associates. Mary is the Realtor of choice for numerous prominent national, international and local companies. Corporations and employers rely on her vast knowledge of the entire San Diego area as they attract new talent and relocate employees.

Coldwell Banker

2651 Via de la Valle • Del Mar, CA 92014

Cell: (619) 888-SOLD (7653) • Phone: (619) 888-7653

mheon@coldwellbanker.com • www.maryheon.com

SISSY NASRI

“Excellence in Action”

- Expert in selling and buying ranch and coast properties
- Top Producing Real Estate Broker with RE/MAX since 1988
- Among the top 1% of all agents nationwide
- Chairman’s Club and Hall of Fame award winner
- San Diego relocation specialist

Sissy Nasri’s success is a result of her warm, engaging personality that exudes confidence in her expertise. Her honest sincerity and enthusiasm will establish a bond of trust that will make you feel comfortable within moments of meeting her. She strives to establish long-term relationships that are based on integrity and reliability. Sissy’s knowledge of the market, coupled with her attention to detail, strong negotiation skills, impeccable ethics, professional manner and the respect of her peers, brings success to her clients year after year. The majority of Sissy’s business is based on referrals from the nation’s top relocation companies, prominent international companies and her satisfied clients. Her numerous referrals are a reflection of her dedication to personal service and delivering excellence.

RE/MAX United

La Jolla, CA 92037

Phone: (858) 549-2700, Ext. 147 • Cell: (858) 243-2700

SissyNasri@hotmail.com • www.SissyNasri.com



FIVE STAR REAL ESTATE AGENTS



BEST IN CLIENT SATISFACTION



KYLIE REITER

Recipient of Best in Client Satisfaction Award

- Specializing in Carmel Valley and adjacent communities
- Creative, high-quality and results-driven strategies
- Proven track record of earning top dollar for sellers
- Unparalleled commitment to client satisfaction

Kylie Reiter has built a solid reputation within the real estate industry and has proven herself to be an agent of distinction. Kylie's innovative marketing techniques, superior research and ability to quickly adapt to this fast-changing industry have allowed her clients to obtain the results they desire. Kylie is committed to providing the highest quality real estate services through focused planning, in-depth market insight and the real-world experience required in today's volatile real estate market. Whether you're a luxury home client, first-time seller/buyer or anywhere in between, choosing Kylie Reiter is the smart choice in your pursuit of a successful real estate transaction.

Keller Williams Realty

12265 El Camino Real, Suite 180 • San Diego, CA 92130

Phone: (858) 792-1699

info@ReiterRealEstate.com • www.ReiterRealEstate.com

CATRINA RUSSELL

Your Ocean Beach / Point Loma Real Estate Connection

- Specializing in the central coastal areas of San Diego
- Award-winning agent for Coldwell Banker every year since 1998
- Specialist in residential and commercial residential real estate
- Exceptional customer service

As a longtime resident of the Ocean Beach area, Catrina knows our real estate market inside and out and has a vested interest in helping her neighbors achieve their housing and financial goals! Ranked in the top 50 of all Coldwell Banker agents in San Diego for 2008 and the top 4 percent internationally, Catrina attributes her success to providing quality service and caring for her clients' needs. "I love real estate because I enjoy helping my clients attain their goals, whether buying their dream home or for an investment. I want my buyers and sellers to do the best they possibly can in the current market conditions. They have me working diligently on their behalf and know they can trust my judgment."

Coldwell Banker Ocean Beach

1851 Cable Street • San Diego, CA 92107

Direct: (619) 226-BUYS (2897)

www.CatrinaRussell.com



FIVE STAR REAL ESTATE AGENTS



BEST IN CLIENT SATISFACTION



Left to right: FIVE STAR Real Estate Agents
Barbara Stuart and Ashley Stuart Puetz

BARBARA AND ASHLEY STUART

Turning Your Real Estate Dreams Into Reality

- Experience you can trust
- Knowledge you want for life decisions
- Professionalism and character you can count on
- Long-lasting relationships built on customer service
- Outstanding negotiating and communication skills

Barbara Stuart and Ashley Stuart Puetz are a dynamic mother-daughter real estate team, who share the qualities of uncompromising attention to detail. Trust, honesty and ethics are at the core of Barbara and Ashley's business principles.

As experienced and knowledgeable real estate agents with 24 years of San Diego real estate sales experience, Barbara and Ashley will provide you with detailed information to help you make the best possible real estate decisions. Ranking in the top 2 percent nationwide and a Legends Award recipient for 10 consecutive years, Barbara's business consists of 90 percent repeat clients and referrals. You can trust Barbara and Ashley's sharp negotiation skills and quality representation.

Prudential California Realty

16969 Bernardo Center Drive • San Diego, CA 92128
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barbarastuart@cox.net • www.stuartandstuart.com



ROSA BUETTNER

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Del Mar, CA 92014

Phone: (858) 793-7552
Cell: (858) 945-7314

rbuettner@coldwellbanker.com
www.RosaBuettner.com

Opening Doors to Your Dreams

- Resident of San Diego since 1981
- Fluent in Spanish and English
- Specializing in finding the right property for my clients throughout San Diego County
- Exceptional service you can depend on

My goal is to provide my clients unparalleled service based on knowledge in the market, as well as the highest quality of marketing and technology. Knowledge, marketing and technology work together to successfully achieve the best results in either their homebuying or selling experience. I utilize statistical information and technology to keep my clients informed on trends in the marketplace. I personally preview all properties that meet my clients' criteria to help them select the best property and ease the selection process.



CRISTINE CLARK

Realty Executives
911 Hacienda Dr.
Vista, CA 92081

Office: (760) 758-2300, Ext. 220
Cell: (760) 519-8723

Cristine@CristineClark.com
www.CristineClark.com

One Sale Every 3.3 Days Since 1997*

- Serving North San Diego since 1978
- Top-Ranking Agent World Wide Realty Executives
- Team of 4 Buyer's Specialists
- Proven short-sale specialist with 92% success rate
- Experienced foreclosure listing agent for several banks

Cristine Clark has been successful for more than 30 years by providing the most innovative and effective marketing of residential real estate and unparalleled personalized service through a unique team of specialists. Cristine strives to meet individual needs because her success depends on the satisfaction of her clients. Cristine Clark is a consistent community supporter and contributor to Meals on Wheels, The Autistic Class at Empressa Elementary, and New Haven Youth and Family Services.

*Sales by The Cristine Clark Team

FIVE STAR REAL ESTATE AGENTS



BEST IN CLIENT SATISFACTION



PATRICE FUCHS

RE/MAX Rancho Bernardo
16730 Bernardo Center Dr.
San Diego, CA 92128
Phone: (858) 735-6926
patricefuchs@remax.net
www.patricefuchs.com

Service Above and Beyond

- Two-year Five Star Award Winner
- Tenacious
- Creative
- Savvy and caring

Strong negotiating skills, and her ability and willingness to take care of so many of the details before, during and after her transactions exemplify Patrice's high standards. Her clients are amazed by the wide range of services she provides, making the process of buying and selling easier, less stressful and more successful and rewarding. Patrice goes the extra mile to make the property ready for sale and to close the deal between buyers and sellers.



SHANNON C. HAGAN

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Cell: (858) 414-7514
Shannon@SanDiegoCoastalHomes.com

Strategic Representation, Professional Mktg.

- Top 1% nationally, Coldwell Banker since 1997
- Specializing in La Jolla, Del Mar and Rancho Santa Fe
- Featured in *The Wall Street Journal*
- Source for comment — *Wall Street Journal*, Unique Homes
- Diligent, driven and thorough, with a sense of humor

In this market it's important to know that your agent is doing everything they can in netting you the most money for your home. Or, that your agent has the negotiation strategies to get you the best price in your purchase. The market is constantly changing so it is vital that your agent is intelligent and savvy in dealing with these nuances. You want someone who is a pleasure to work with, works hard and has an excellent reputation with their peers as an ethical professional. It's an honor that my clients have nominated me as that person.



JANNA HERNHOLM

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Realty
La Jolla, CA 92037
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Cell: (619) 985-4126
hernholm@cox.net
www.homesbyjanna.com

Results Will Exceed Expectations

- 12 years as Top Producing Agent in Mission Hills
- 15 years among Top 3 Agents in La Jolla Office
- Specializing in historic neighborhoods
- Representing architecturally significant estates

Referreds comprise about 90 percent of Janna's business. She is committed to making the sale of a home a successful experience for each client. With astute market knowledge, negotiating skills and extensive experience, Janna insures that each real estate transaction is handled skillfully and professionally. Her passion for San Diego's historic neighborhoods and commitment to her community also contribute to her success.



MARIE HUFF

Prudential California
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La Jolla, CA 92037
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mariehuff@aol.com
www.mariehuff.com

Now Is the Time to Invest in Real Estate

- More than 19 years of experience in real estate
- Top 2% of 64,000 Prudential sales professionals nationwide
- Chairman's Circle and Platinum Award Winner
- Her experience, energy and professionalism can work for you
- Call now for a list of investment opportunities

Ilove helping my clients with their real estate needs. I work with buyers, sellers and relocation clients, using the latest in technology to keep them up to date on the current market. My 20 years of experience in education has provided many of the skills I use to keep my clients well informed on the opportunities for investment here in San Diego. I have an honest and realistic approach to real estate sales. As a result of successfully helping hundreds of clients, the majority of my business is referral based. I am interested in building strong, lasting, lifelong relationships with my clients . . . one person at a time.

FIVE STAR REAL ESTATE AGENTS



BEST IN CLIENT SATISFACTION



LYNN JUDSON

Judson Real Estate

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Cell: (760) 741-2912

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I'm Passionate About Real Estate

- Residential
- Commercial/industrial
- Land
- Property management
- Mortgage loans

Making homeownership and real estate investing easy is beneficial to everyone. Lynn's success has come through a long list of satisfied clients — homebuyers, sellers and investors. Judson Real Estate has grown quickly by referral and word of mouth, and it became necessary to grow the business by employing equally passionate real estate professionals. Lynn Judson would like to thank our clients that have elected us for this award.



CHARLIE AHERN

Coronado Real Estate
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"Many thanks to my clients for this fine award." Charlie is an MBA and is renowned for his superior negotiating skills, client focus and integrity. He is a consistent top producer and is broker/owner of Coronado Real Estate Consultants.



DARA CHANTARIT

Windermere Exclusive Properties
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San Diego, CA 92130
Office: (858) 436-3260
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www.4sdhomeinfo.com

Dara's clients nominated her with overwhelming enthusiasm, praising her professional and personalized attention to their individual real estate needs. She specializes in representing buyers and sellers in North County coastal communities and adjacent areas.



LAURA CONCANNON

Lee Mather Co., Realtors
944 Orange Ave.
Coronado, CA 92118
Office: (619) 878-5241
Cell: (619) 549-3169
Laura@LeeMather.com
www.LeeMather.com

Laura Concannon, Realtor/broker and lifetime San Diegan, holds an economics degree from UCSD. Laura's clients benefit from her fresh outlook, attention to detail, high ethical standards and her insider's knowledge of San Diego's communities.



SANDRA "SANDI" HADLEY

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Carlsbad, CA 92009
Phone: (760) 942-2156
Cell: (760) 703-1619
sandih@prusd.com
www.sandihadley.com

Specializing in foreclosures, relocation, residential, condominiums, land and ranches for buyers and sellers. CRS (Certified Residential Specialist)



KEVIN HALL

Prudential California Realty
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San Diego, CA 92108
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Cell: (619) 920-3492
KevinH@prusd.com
KevinHallRealEstate.com

No-nonsense, client-oriented approach to providing you the best real estate experience in selling or purchasing your home. With more than 19 years of experience, multiple annual industry awards: It doesn't cost more to work with the best!



KRISTA LOMBARDI

Century 21 Award
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San Diego, CA 92108
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krista@realestatedeals4you.com
www.realestatedeals4you.com

Krista is a full-time real estate agent and passionate about what she does. She is committed to a high level of excellence in the sale or purchase of your home. Give her a call!

FIVE STAR REAL ESTATE AGENTS



BEST IN CLIENT SATISFACTION



**"G" "W"
MEDLEY**

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Vista, CA 92083
Phone: (760) 643-5025
Cell: (619) 994-7187
gw.medley@camoves.com
www.gwmedley.com

A San Diego County resident for 23 years. GW's goal is Making Real Estate Real Easy (R) for his clients. He's happy to show you how.



**GINNY
OLLIS**

Coldwell Banker
Residential Brokerage
1621 W Lewis St.
San Diego, CA 92103
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ginnyollis@aol.com
www.GinnyOllis.com

No.1 priority is a client's peace of mind. Helping busy people, new buyers and seniors to maximize their buying and selling possibilities in Mission Hills and metropolitan area homes and investments. Referrals to the best everywhere else.



**DENIESE
OSSEY**

Coldwell Banker
9332 Fuerte Dr.
La Mesa, CA 91941
Office: (619) 589-4828
Cell: (619) 251-7546
deniese@DenieseOssey.com
MyNeighborhoodSearch.com

Thank you for your trust and confidence in me! With exceptional, personalized service, I will continue to meet all of my clients' goals while exceeding their expectations!



**JILL
SATTEL**

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Thank you! To all my clients, friends and family for your business, trust and referrals. I appreciate all of you who have supported my business and have referred me to win this award.



**TIM
SKOGLIN**

Skoglin Homes and Loans Inc.
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San Diego, CA 92127
Phone: (858) 592-0100
www.skoglinhomes.com

Tim is a full-time broker/owner in his 14th year passionately serving the needs of sellers, buyers and those seeking the most competitive financing option for their home. Let him put his exceptional experience to work for you and your friends.



**CHRISTIANE
STEFANOFF**

Steele Realty
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Christiane is an effective advocate for her clients, emphasizing "personalized service with integrity and attention to detail." She specializes in representing buyers and sellers in the North County coastal area.



**DOLORES
WELLBORN**

Realty Executives
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Phone: (760) 231-8635
Cell: (760) 672-SELL
jwell2000@aol.com
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Since 1986, Dolores has provided knowledge, service and experience as a North County Realtor. Client satisfaction and a successful transaction are her top priorities.



**BETH
ZEDAKER**

Willis Allen
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San Diego, CA 92106
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beth@bethzedaker.com
www.bethzedaker.com

With her more than 18 years of experience, you can depend on Beth's professionalism, expertise, integrity and reliability as your Realtor.